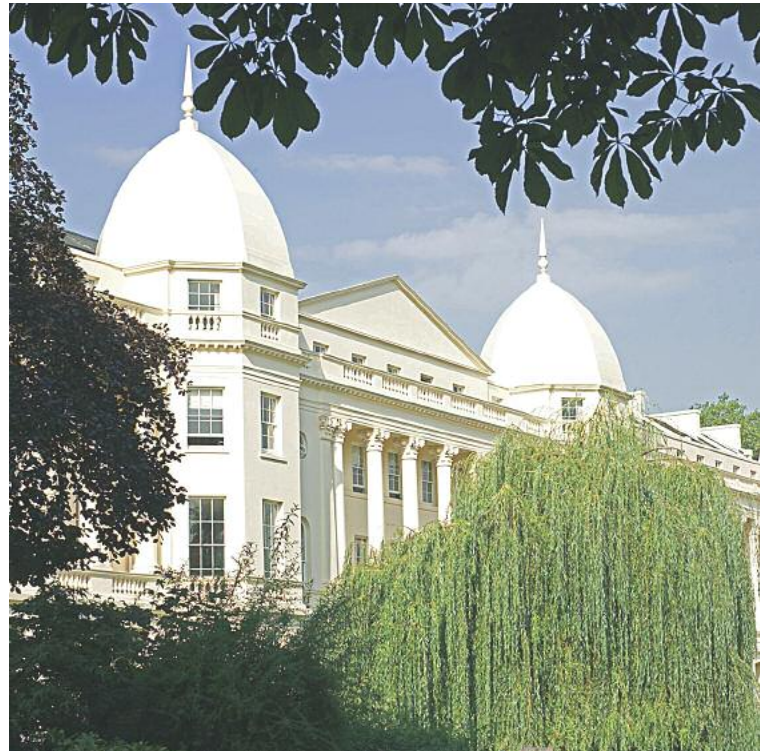


## EMBA-Global graduating class of 2013



# EMBA-Global

The world leading EMBA-Global programme is designed for experienced professionals who seek to develop the skills, knowledge and networks to operate as successful global leaders, anywhere in the world.

## Global reach

The EMBA-Global programme has two streams. [EMBA-Global Americas and Europe](#) is offered in London and New York by London Business School and Columbia Business School. [EMBA-Global Asia](#) extends EMBA-Global's reach to Hong Kong and Shanghai, with the addition of The University of Hong Kong to the partnership.

## Global perspectives

The content and delivery of EMBA-Global means that the programme is truly worldwide and significantly different from other top MBA programmes. Taught by internationally renowned faculty, students benefit from unique insights and gain a truly international perspective. Each school takes advantage of its location to draw upon the surrounding business communities, attracting distinguished guest speakers and business leaders.

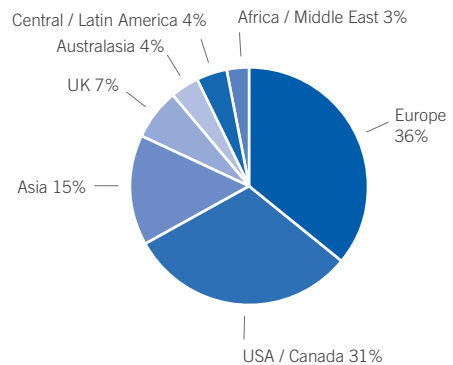
## Global format

The programme format is designed to allow students to balance their academic commitments with demanding careers and busy personal lives. In part one, core classes are taught in four or five-day concentrated teaching periods alternating monthly between campuses. This allows students to fully immerse themselves in the learning and networking opportunities of the host city. In part two, EMBA-Global students have access to the electives of all three schools, enabling them to customise their learning to their interests and organisational goals.

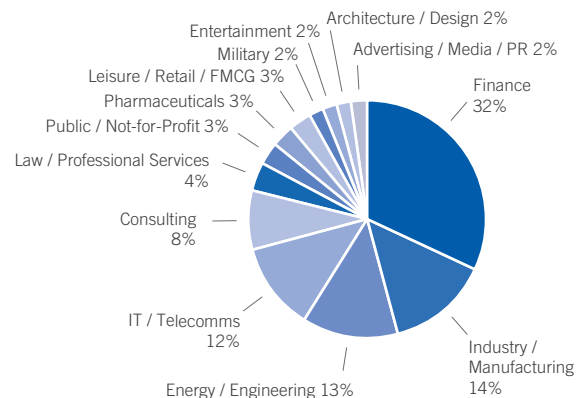
## Global network

The EMBA-Global programme gives global business leaders a unique opportunity to learn with and from an extraordinarily high calibre and diverse cohort. Both EMBA-Global streams include a diverse range of nationalities, industries and cultures, enabling all participants to develop a broader global perspective and foster professional relationships and networks around the world.

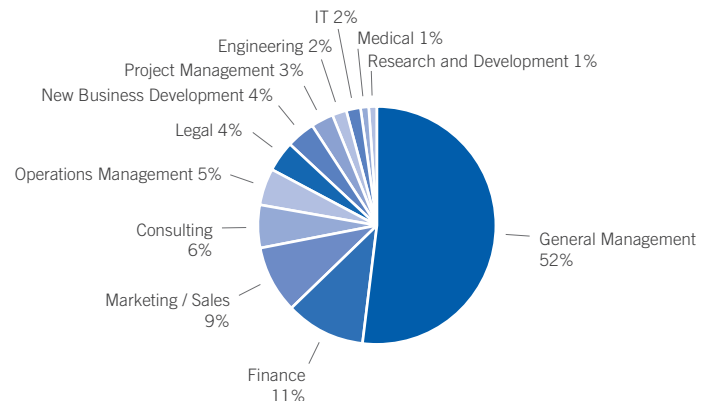
Nationality by region



Industry sector



Job function



## Class profile

Number of students	100
Range of relevant experience	5-25 years
Average work experience	10 years
Women	21%
Average GMAT	630
Countries represented	32
Cities represented	67

# EMBA-Global class profiles

The EMBA-Global programme brings together an elite international network of business professionals. Through the world renowned faculty and unique global curriculum, students have exclusive access to the most illuminating ideas, groundbreaking research and innovative international business practices. Whether they choose EMBA-Global Americas and Europe or EMBA-Global Asia, students are equipped with the tools to create the future of global business.

## Programme key

- EMBA-Global Americas and Europe
- EMBA-Global Asia



**Jonathan Achenbach**  
*American*  
**Principal**  
**Scarp Technologies**  
**Texas, USA**  
 Extensive cross-functional experience in the medical device sector. Led product development, regulatory strategy and clinical research for the international brand launch of an established company entering a new focus. Background in product-line and future product development strategy.



**Uchenna Akujuo**  
*American*  
**Associate Partner**  
**Sahel Capital Partners and Advisory**  
**Lagos, Nigeria**  
 Managed the completion of a US\$40m flagship hotel development initiative supporting the launch of a hospitality fund for Nigeria's premiere boutique asset management firm. Extensive management and risk consulting background leading diverse teams to execute high-profile, strategic initiatives. Cross-sector experience includes telecoms, real estate, entertainment and public sector.



**Bader K. AlKahtani**  
*Saudi Arabian*  
**CEO**  
**Factabase**  
**Riyadh, Saudi Arabia**  
 Senior professional currently developing a data dissemination company for emerging markets. Extensive experience with technology start-ups with a MENA and GCC focus. Cross-functional and cross-sector management consulting expertise gained working with leading global corporations.



**Alexis Kwong Alvarez**  
*Chilean / Chinese*  
**Vice President, Sales and Marketing**  
**Tiger Gate Entertainment**  
**Hong Kong, China**  
 Substantial background in Asia's media and entertainment industry, with more than 15 years of managerial experience in online and mobile media, TV, music, content production and distribution for multinational media companies. Currently leading an entrepreneurial TV and media company's sales and marketing strategy in the region.



**Tooraj Arvajeh**  
*Iranian / Canadian*  
**Senior Sustainability Engineer**  
**Advitech**  
**Sydney, Australia**  
 Senior engineer and project manager. Consulted to more than 100 businesses, successfully saving AUD\$10m per annum in energy and resources. Extensive experience in the identification and financial analysis of greenhouse gas emissions abatement projects and investment opportunities. Designed and improved the efficiency of industrial and manufacturing plants in North America, the Middle East and Africa.



**Gianluigi Baldesi**  
*Italian*  
**R&D Project Manager / Team Leader**  
**European Space Agency**  
**Noordwijk, The Netherlands**  
 Senior R&D project manager. Substantial experience of developing new applications in the aerospace industry with an emphasis on innovation and cutting edge technologies. Skilled at developing multi-level relationships across industries, research centres and universities. Extensive experience in analysing and evaluating R&D proposals. Currently leading a team of engineers providing consultancy for aerospace projects.



**Michael Banister**  
*British*  
**Director**  
**Quadpack**  
**London, UK**  
 Senior executive responsible for full company activities throughout the UK, Scandinavia, Poland and the US. Extensive experience of developing and executing corporate strategic and related business plans. Has managed multi-disciplinary global teams across numerous geographic territories.



**Vladimir Baranov**  
*Russian / American*  
**Software Architect / Entertainment Entrepreneur**  
**Deutsche Bank / Avtomat Productions**  
**New York, USA**  
 Responsible for designing efficient automation workflows at index arbitrage and equity derivatives trading desks. Also a successful entrepreneur; concurrently managing an entertainment company responsible for organising and coordinating a significant tours and concert programme. Established a grant providing small-scale funding to local artists and musicians.



**Mikhail Berezov**  
*Russian*  
**CFO**  
**Barclays Bank**  
**Moscow, Russian Federation**  
 Senior finance professional. Developed a new strategy for an international bank in Russia and led it successfully through the recent financial crisis. Prior experience includes developing and implementing a retail growth strategy for a sizeable state-owned bank; built on and enhanced business processes such as management reporting, financial modelling, market risk management and liquidity management.



**Timothy Berry**  
*American*  
**Managing Partner / Founder**  
**Pennybacker Capital**  
**Austin, USA**  
 Founder of an institutional PE real estate firm focusing on distressed commercial real estate debt and assets. Responsibilities include strategic leadership, establishing investment mandate, sourcing and negotiating investment opportunities, and institutional fundraising. Successfully built and sold a real estate development company to a diversified multinational real estate firm.



**Vaibhav Bhanot**

*Indian*  
*Vice President*  
**Deutsche Bank**  
**New York, USA**  
Senior technology professional in the financial services sector responsible for managing multiple global projects and multicultural teams. Extensive experience in product development, allocating budgets and resources, and developing strategies to successfully implement plans in line with business requirements. Strong leadership skills and expertise in programme management and business process re-engineering.



**Alberto Bonetta**

*Italian*  
*Deputy General Manager*  
**Naveco**  
**Nanjing, China**  
Successful manager with broad European, African and Middle Eastern experience. In-depth knowledge of industrial projects, marketing and business development. Currently working for a Sino-Italian joint venture in the automotive industry, focusing on the China market. Extensive experience of leading international teams and scouting new business opportunities across global markets.



**Calin Bota**

*Romanian*  
*Regional Business Portfolio Manager, Eastern Europe*  
**British American Tobacco**  
**Kiev, Ukraine**  
Extensive background in cross-functional and above market roles, combined with solid trade marketing and distribution knowledge. Recently developed a regional excise and AIT strategy, and above market operating model. Previous experience in trade marketing and distribution across Southern Europe. Led a successful entry to the Bulgarian market in 2005.



**Paul Capon**

*American*  
*Deployment and Distribution Flight Commander*  
**United States Air Force**  
**Mildenhall, UK**  
Senior military commander responsible for the training and deployment of more than 1,500 personnel. Accountable for US\$400m in government assets while commanding a flight of 152 British civilians and US military members at RAF Mildenhall. Mentored Afghanistan generals and members of the Ministry of Interior on supply chain management during deployment.



**Amanda Carlson**

*American*  
*Director, Admissions*  
**Columbia Business School**  
**New York, USA**  
Seasoned recruitment specialist with a specific interest in international markets. Extensive admissions experience across a top-ranked business school portfolio, including the full-time MBA, Executive MBA, and a number of pan-Asia and European partner programmes. Former recruiter for a leading global management consulting firm focusing on advanced degree opportunities.



**Davis Catlin**

*American*  
*Research Analyst*  
**Sands Capital Management**  
**Arlington, USA**  
Experienced analyst currently responsible for equity investments across multiple global industries for a US\$19bn growth asset management firm. Detailed knowledge of the food retail, for-profit education, and gaming and leisure sectors. Research includes frequent international site visits and senior management meetings with a secondary focus on geopolitical and macroeconomic research.



**Karim Chaiblaïne**

*French*  
*Vice President, Operations and Sourcing Services*  
**SNCF**  
**Lyon, France**  
Results-oriented operations professional, currently managing a €2bn budget. Extensive international knowledge of the aerospace, automotive, mobility and logistics sectors. Previous experience includes driving continuous improvement, managing projects in complex environments and developing collaborators.



**Deymon Chen**

*Chinese*  
*Head of Business Development*  
**Citibank**  
**Shanghai, China**  
Extensive experience in lending corporate and rural finance. Successfully established the first foreign lending company in China. Implemented strategies to increase the efficiency and availability of rural financial services by utilising global experience and expertise. Currently leading a sales team for all the lending companies and also responsible for market research and business development.



**Kennedy Cheng**

*Chinese*  
*Head, Technology Innovation*  
**BT**  
**London, UK**  
Cross-functional team leader with extensive experience of driving innovation in the global telecoms sector. Currently executing a system transformation programme resulting in a £10m saving. Prior experience includes establishing a global R&D centre in China, driving wireless strategy, managing research programmes and developing future internet technologies. Also founded an IT consultancy company.



**Yacine Chouabia**

*French / Algerian*  
*Senior Officer*  
**ERDF**  
**Paris, France**  
Successful manager experienced in project development, HR management and corporate strategy. Currently focusing on corporate strategy and international expansion for a major global electricity distribution operator with a turnover of US\$18bn. Team management experience with responsibility for network operations services in electrical distribution.



**Caleb Chu**

*Canadian*  
*Director*  
**Esselte**  
**Hong Kong, China**  
Senior professional responsible for sales, marketing and product development focused on building and executing the growth strategy in Asia. Currently repositioning brands, developing products for the growing Chinese middle class, and implementing best practice into a multinational's Asian organisation, while bridging cultural divides.



**Michael Coyle**

*American*  
*Executive Director*  
**Merck**  
**Horgen, Switzerland**  
Senior professional currently responsible for shared business service operations in Europe. Currently delivering order-to-cash, record-to-report, procure-to-pay, and hire-to-retain services to major markets and related contact centres. Extensive experience of serving key clients at one of the world's most iconic professional services firm.



**Randolph S. Decker**

*American*  
*Managing Director*  
**Pasha Inshaat**  
**Baku, Azerbaijan**  
Led an Azerbaijani development and construction company from conception to a market leading position. Currently operating with more than 900 employees and a real estate portfolio in excess of 1 million square metres gross internal area. Direct responsibility for asset delivery and commercialisation. Successfully secured high value agreements with hotel operators and numerous multinational companies.



**Hector Meza Delgado**

*Mexican*  
*CEO*  
**Frank Tell**  
**New York, USA**  
Successful entrepreneur. Founded a growing luxury apparel brand with distribution in key markets worldwide, including Europe, Hong Kong, Russia, UAE and the US. Responsible for operations, marketing, sales and brand management. Established key partnerships with New York Fashion Week, a major beauty brand and a global luxury hotel chain.



**Dimitrii Diakin**

*Russian*  
*Managing Partner*  
**Magisters**  
**Moscow, Russian Federation**  
Managing partner for the Moscow office of a leading CIS law firm; responsible for Russian business, developing and implementing strategy, hiring new partners and opening new offices. Participated as counsel in large international transactions and cross-border disputes worth more than US\$5bn in aggregate, including the merger of the third largest juice producer in Russia.



**Michael Esser**

*German / Spanish*  
**Vice President**  
**Bank of America Merrill Lynch**  
**London, UK**

Senior finance professional. Specialist background in selling global equities to SMEs across Europe. Previous experience of working in private banking and convertible bonds for two global investment banks. Also co-founded an asset management firm in Madrid and carried out a leveraged buyout of an industrial food manufacturer in Southern Europe.



**Alexis Farfaro**

*French*  
**Director, Business Development and Marketing**  
**Altran**  
**New York, USA**

Responsible for business development, including departmental deployment, training and direction. Developed strategy and field marketing for the generation, transport and distribution, nuclear and petrochemical business lines. Successfully directed a 150-strong employee business unit specialising in project management.



**Michael Farrelly**

*Australian*  
**Vice President, Finance and Sales / CFO**  
**Collahuasi**  
**Santiago, Chile**

Skilled cross-functional team manager working across finance, treasury, risk management, sales and logistics. Integrated corporate functions and established Chilean finance and commercial division subsequent to a major multinational acquisition. Settled a US\$160m insurance claim to the satisfaction of claimants and insurers.



**Lynsey Fitzgerald**

*American*  
**Vice President**  
**BlackRock**  
**Boston, USA**

Dedicated investment consultant relationship manager responsible for promoting a diverse range of products across asset classes and investment styles. Extensive experience of collaborating with strategy and client relationship professionals to develop institutional business opportunities. Increased revenue from global and regional consulting firms through the development and implementation of global product initiatives.



**Kerli Gabrilovica**

*Estonian*  
**Commercial Director / Board Member**  
**Lattelecom**  
**Riga, Latvia**

Senior professional responsible for customer and product strategy, sales and delivery, and access network development. Led switchover from analogue to digital TV signal in Latvia, and managed a company-wide change project to improve customer service. Developed and implemented a strategy to increase market share in broadband and pay TV services.



**Christopher Gale**

*Australian*  
**Entrepreneur**  
**Contemporary Asian Concepts**  
**New York, USA**

Successful entrepreneur responsible for the development, strategic direction and start-up operations of three restaurant concepts. Previous experience practising as an M&A and PE attorney across Australia, Asia, Europe and the US.



**Allyson Gemberling**

*American*  
**Vice President**  
**Goldman Sachs**  
**New York, USA**

Experienced professional responsible for the strategy and business development of alternative investment portfolio solutions. Successful manager of global resources and teams. Has worked effectively across multiple cultures and countries, and with a diverse investor base.



**John Gole**

*American*  
**Director, Telecoms Sector Practice, CEE and MEA**  
**International Data Corporation**  
**Prague, Czech Republic**

Successful international manager providing market analysis, strategic advisory services and consulting to telecoms service providers and vendors. Responsible for driving business transformation and development of new consulting services through membership of the executive committee for the global product division.



**Alexander Goncharuk**

*British / Ukrainian*  
**Senior Manager**  
**Standard Bank**  
**London, UK**

Delivery focused manager and technologist with extensive knowledge of financial services front office, market risk and technology areas. Broad experience in project management, enterprise software governance and solution architecture. Currently leading the development of a strategic global market cross-asset trading platform.



**Philippe P. Graepfi**

*Swiss*  
**Regional Market Advisor**  
**UBS**  
**Zurich, Switzerland**

Specialist asset management and investment consulting experience across the Middle East, Israel and Asian markets. Currently leading a team of regional market advisors to support high and ultra high net worth individuals in their investment decisions. Also responsible for the internal product roll-out and education.



**Yu Guo**

*Chinese*  
**Chief Designer / Director, User Experience Design**  
**Baidu.com**  
**Beijing, China**

Design executive with extensive experience of building and developing large-scale global online consumer products. Skilled at building teams, driving strategy and leading the product design life cycle. Oversees all aspects of the user experience and research, design planning and brand management. Currently founding, investing and consulting in the internet, mobile and design industries.



**Elena Gusakova**

*Russian*  
**Legal Counsel**  
**A1 Investment Company**  
**Moscow, Russian Federation**

Responsible for complete legal support of international M&A transactions. Skilled in the coordination of due diligence, preparation of deal documents and supervision of closings. Experience across multinational jurisdictions including Cyprus, the British Virgin Islands, The Netherlands and Turkey. Successfully closed numerous transactions totalling more than US\$300m.



**Ronald Hagen**

*Norwegian / Indonesian*  
**Global Improve Lead**  
**Royal Dutch Shell**  
**The Hague, The Netherlands**

Led deployment of risk and reliability management tools and processes at more than 20 refineries worldwide. Successfully established integrated planning forums covering more than 20,000 retail stations across 17 countries. Directed countrywide process assessments following the largest SAP implementation in history and negotiated implementation strategies on behalf of staff impacted by organisational changes.



**Brian Hannon**

*Irish*  
**Business Development Director**  
**Conduit**  
**Dublin, Ireland**

Developed, negotiated and closed numerous multimillion dollar (US) business process outsourcing contracts in Europe and North America for public and private sector clients. Successfully developed multiple new market opening deals including the launch of a new technology outsourcing business unit. Contributed to the creation of more than 1,000 jobs.



**Shams Hasan**

*Irish*  
**CTO / Co-Founder / Board Member**  
**CarSemsar.com**  
**Doha, Qatar**

Entrepreneur with strong experience and networks in the Middle East. Co-founder of a social online platform utilising e-commerce, e-marketing, and business intelligence management. Successful track record of leading start-up and cross-cultural high-performance teams on projects in excess of US\$500m. Recognised IT management and operations expert, currently serving as an advisor for multiple organisations.



**Zahra Hassanali**

*British*  
*Monitoring and Evaluating Specialist*  
**World Bank Group**  
**Nairobi, Kenya**  
Thirteen years experience in seven countries across public and private corporations, including the World Bank and the International Finance Corporation, establishing and monitoring programmes. Led performance improvement programmes, conducted assessments and evaluations, managed projects, and facilitated training. Roles included leading the education sector post-disaster assessment in Namibia, managing the expansion of a performance improvement programme in Kenya, and co-managing a family planning project in Zambia.



**Jochen A. Haug**

*German*  
*Deputy Regional CFO*  
**Allianz SE Insurance Management (Asia Pacific)**  
**Republic of Singapore**  
International lawyer with substantial Asian experience. Extensive expertise with a market leading insurance firm working in strategic business development, risk management and as a sales area manager in Germany. Currently responsible for finance management across Asian markets with a total gross written premium of €9.3bn in 2010.



**Edward Hoare**

*American / Irish*  
*President, Pall Lifesciences Europe*  
**Pall Corporation**  
**Fribourg, Switzerland**  
Chemical engineer with extensive experience in development, engineering and sales across Europe and the US. Currently leads all aspects of European biotechnology, medical and food and beverage business. Skilled international manager with a focus on filtration, separation and purification for biopharmaceuticals, biotechnology, industrial and food and beverage markets.



**Marie Holive**

*French*  
*Finance Director*  
**Universal Pictures UK**  
**London, UK**  
Senior executive responsible for UK home video P&L (US\$300m) for a major global studio. Leads growth, strategic direction and targets, and drove controllership excellence partnering with all functions and customers. Extensive experience in internal audit and operations, progressing from engineer to senior audit manager leading large multicultural teams for an advanced technology and finance company.



**Ken Isono**

*Japanese*  
*President*  
**Shizen Energy**  
**Tokyo, Japan**  
Senior expert skilled in the development and operation of wind energy. Worked as a project manager of 180MW wind energy plants in Japan. Founder of a new venture company specialising in solar and wind energy. Currently starting up solar and wind plants in Asia.



**Vijay Jain**

*Indian*  
*Corporate Sales*  
**Nomura**  
**Republic of Singapore**  
Skilled corporate advisor managing multi-company exposure to currency, interest rates and commodity prices in volatile environments across Southeast Asia. Worked with clients to raise capital through structured financing and to adequately manage asset liability on the balance sheet.



**Kelsey Kapsner**

*American*  
*Performance Management Coordinator*  
**FMC**  
**Philadelphia, USA**  
Managed multimillion dollar (US) project start-ups for a leading chemical company. Led global operational excellence and safety change efforts across American, European and Asian manufacturing plants.



**Juerg Kaufmann**

*Swiss*  
*Director*  
**Credit Suisse Private Banking**  
**Zurich, Switzerland**  
Executive, entrepreneur and board member with a successful track record in the banking, insurance and luxury industries. International leadership experience spanning sales, strategy development, management and client advisory functions. Currently leading the market development and acquisition department in Switzerland for a world leading financial services company.



**Aaron Koffel**

*Australian*  
*Lawyer*  
**Koffels Solicitors and Barristers**  
**Sydney, Australia**  
Lawyer with extensive experience in international transactions. Advisor on corporate structures to multinational companies. Led teams in the negotiation and implementation of joint ventures and acquisitions across a variety of industries and commercial sectors including medical, military, agriculture and hotels. Officer in the Australian Defence Force.



**Rajesh Koppala**

*Indian*  
*Risk Management Consultant*  
**Strategic Staffing**  
**Charlotte, USA**  
Financial risk professional currently engaged in assignments in risk practice. Extensive executive advisory experience of portfolio mergers, loss forecasting, stress testing, allowances and econometric modelling for major card portfolios and acquisitions (US\$3bn-US\$16bn). Significant international banking background in managing risk modelling, strategy and financial planning for multibillion dollar (US) portfolios.



**Timothy L. Kopra**

*American*  
*Astronaut*  
**NASA - Johnson Space Center**  
**Houston, USA**  
Astronaut and experimental test pilot with an international background in training, testing and evaluation. Served as a mission specialist on the space shuttle and as a flight engineer for the International Space Station. Broad experience of leading operational, development and technical teams related to aviation and space systems.



**Tomasz Kosz**

*Polish*  
*Director, Strategy Department, BRE Bank*  
**Commerzbank Group**  
**Warsaw, Poland**  
Senior management professional responsible for strategic development and implementation with a top Polish corporate bank. Currently running critical bank-wide projects. Previously set-up and managed a restructuring programme to cope with the global financial crisis. Extensive experience of managing projects at a premium strategic consultancy. Led teams through a range of strategy, business development and organisational issues for institutions worldwide.



**Stelios Koutsivitis**

*Greek*  
*Executive Director*  
**Daskalantonakis Group - Sheraton Sofia**  
**Athens, Greece**  
Extensive cross-functional experience of managing sales, marketing, operations and finance for the international business unit of a major Greek hospitality group. Responsible for the expansion into several countries across Southeastern Europe and the Middle East. Established the first B2B marketplace internet venture in Greece. Significant military career in the Hellenic Armed Forces and United Nations.



**Dmitry Kuskov**

*Russian*  
*Deputy Chief Strategy Officer*  
**DTEK**  
**Kiev, Ukraine**  
Seasoned professional with extensive experience in the energy industry. Strong M&A track record. Coordinated strategic development and implementation for a large energy player, and led large transactions in the power, chemicals and coal sectors.



**Mary Leong**

*Chinese / American*  
*R&D Manager*  
**Hain Celestial**  
**New York, USA**  
Experienced food industry professional with broad knowledge of ingredients, formulations and manufacturing in the consumer product and industrial markets. Strong cross-functional team leader; successfully developed and launched innovative organic and natural foods. Experience of optimising organic supply chains and partnering with universities, farmers and the government.



**Denis Lepekha**

*Russian*  
*Deputy Chairman of the Supervisory Board*  
**AgroTrade International**  
**St Petersburg, Russian Federation**  
Extensive experience in M&A and raising debt capital across emerging markets. Has executed transactions with a total value of US\$1.6bn. Grew a successful retailing company, valued at US\$1bn, from scratch in three years. Currently leading a team developing an innovative retail greenfield project in a highly competitive market.



**Marie Lesaichere**

*French*  
*Biodeflection Programme Manager*  
**Morpho Detection**  
**Boston, USA**  
Multilingual technology manager with extensive experience of setting up technology organisations, managing external partnerships and leading cross-cultural teams to develop medical diagnostic and water analysis platforms. Substantial experience across Europe, Asia and North America. Currently leading the development of technologies for security-based identification of biological pathogens and forensic identification of human DNA.



**Rob Lewis**

*British*  
*Associate Partner*  
**Angello Capital Partners**  
**London, UK**  
Currently managing director and founder of a property company focusing on distressed assets in the UK and an associate partner of a PE group focusing on transformational investments in developing nations. Global project experience across the UK, Eastern Europe, Latin America and Africa. Management consulting background with an iconic professional services firm.



**Masa R. Masuyama**

*Japanese*  
*Vice President / Project Manager*  
**Christie's**  
**New York, USA**  
Results driven leader with successful track record of delivering mission critical strategic initiatives with C-level sponsorship. Extensive experience of leading international, cross-functional teams. Generated revenue streams that surpassed initial projections by 41%, and an efficiency and policy programme resulting in 87% cost reduction. Previous experience in strategy and IT across a broad range of industries.



**Jorge Melgar**

*Peruvian*  
*Business Developer*  
**Inkia Energy**  
**Lima, Peru**  
Responsible for the development of energy generation projects in Latin America, covering new power plants, repowering of existing units and M&A.



**Mametja Moshe**

*South African*  
*Finance Executive*  
**Identity Capital Partners**  
**Johannesburg, South Africa**  
Extensive cross-functional finance experience across Africa, including M&A, debt and equity capital markets, accounting and auditing. Currently responsible for the origination, execution and portfolio management of equity investments as well as company financial management.



**Mikhail Nepomnyaschy**

*Russian*  
*Senior Manager, Digital Distribution*  
**The Walt Disney Company**  
**Moscow, Russian Federation**  
Extensive experience in digital content distribution and development of interactive services. Broad expertise in entertainment markets, sales and business development. Developed mobile and video-on-demand businesses from scratch for a leading global family entertainment brand. Previous product development and sales experience with mobile networks.



**Eham Ng**

*Singaporean*  
*Deputy Director*  
**Singapore Power**  
**Republic of Singapore**  
Finance and risk management professional for a leading energy utility company. Extensive cross-functional knowledge in finance, regulatory and operations within the industry. Current responsibilities include conducting valuation and investment analysis; implementing enterprise-wide risk management with detailed quantitative and qualitative risk analyses; and in-depth assessments of risk factors and firm-wide implications.



**Ryan Nichols**

*American*  
*Founder / Managing Partner*  
**Exceed**  
**Salt Lake City, USA**  
Successful founder and manager of a mid-market investment bank and asset manager specialising in private market transactions ranging from US\$20m-US\$500m. Featured speaker at emerging market events for the World Bank and International Trade Centre. One of Utah's "top 40 under 40" in 2011.



**Alexey Okhlopov**

*Russian*  
*CEO*  
**Khanty-Mansiyskiy Pension Fund**  
**Moscow, Russian Federation**  
Skilled general manager of a US\$1bn pension fund. Responsible for developing the management team, leading internal procedures, and reengineering and restructuring depressed real estate assets. Extensive experience in asset management, foreign exchange and money markets. Previously CEO of a construction and engineering company.



**Michael Packer**

*American*  
*Senior Business Manager*  
**Capital One**  
**Washington DC, USA**  
Consumer lending professional experienced in product development, underwriting and marketing strategy. Currently responsible for the management and growth of a US\$4bn North American credit card portfolio emphasising analytics and credit risk management. Recently led the implementation of a new framework for underwriting consumers across national lending businesses.



**Francesco Pagliarello**

*Italian*  
*Programme Management Coordination Section Leader*  
**Organisation Conjointe de Coopération matière d'Armement**  
**Bonn, Germany**  
Experienced professional with extensive expertise in international defence programmes and a strong technical background in defence telecoms. Managed organisational changes and restructuring processes within companies. Experience of leading international product teams with multiple engineering and management responsibilities.



**David V. Parker**

*American*  
*Senior Director, Corporate Development*  
**Dealer.com**  
**Burlington, USA**  
Technology entrepreneur and senior leader with diverse expertise. Currently developing and implementing international and multi-vertical growth strategies through partnerships, M&A and direct market entry. Previously built and led a 90-person department including corporate IT, business intelligence, and customer facing teams in US and Canadian markets.



**Shielen K. Patel**

*American*  
*Principal*  
**Cover2 Ventures**  
**Tampa, USA**  
Entrepreneur with experience of founding, acquiring, integrating and selling multiple companies. Founded a successful incubator start-up currently spanning healthcare, application development, real estate and social media. Former executive and part-owner of a patient care software vendor later sold to a German firm after strong revenue growth from \$US1m to more than \$US30m.



**Tarak Patel**

*Indian*  
*Executive Director*  
**GMM Pfaudler**  
**Mumbai, India**  
Cross-functional team leader with substantial experience in marketing and business development. Responsible for developing and implementing marketing plans, including company entry strategies for new products and new markets. Led a firm-wide change programme increasing efficiency and accountability; instrumental in defining the company's long-term strategic direction.



**Dmitry Pershin**

*Russian*  
*Project Manager*  
**Nestlé Waters**  
**Moscow, Russian Federation**  
Results focused leader with a strong background in business development, sales, marketing, brand and product management. Skilled project manager experienced in developing and implementing nationwide sales and marketing strategies. Currently managing regional sales and retail. Extensive specialist knowledge of the food and beverage processing industry.



**David J. Pfeiffer**

*Canadian*  
*Project Director*  
**Inter Pipeline Fund**  
**Calgary, Canada**  
Established project organisations and managed cross-functional teams executing international energy projects of up to US\$1bn. Responsible for project stewardship from conception to operations, delivered to sanctioned metrics. Developed and implemented effective project management systems in challenging international environments, and negotiated contracts and delivered to agreed commercial strategy.



**Mathieu Prado**

*French*  
*Consultant*  
**Accenture**  
**Paris, France**  
Global project leader responsible for strategy, supply chain and customer relationship management in IT business areas for multinational clients in the consumer goods sector. Successful team lead for global operation processes generating several billion dollars (US) of revenue. Diverse international experience across China, Russia, Europe, the US and Canada.



**Dimitar Radev**

*Bulgarian*  
*Managing Principal*  
**Consulting Factory**  
**Sofia, Bulgaria**  
Experienced senior officer of both multinational and entrepreneurial companies. Created and successfully managed numerous marketing, consumer technology and telecoms businesses throughout Southeast Europe. Strong marketing, general management and M&A track record in the Balkans telecoms field, and a recognised leader in the European digital television and broadband industry.



**Rizwan Rahim**

*British*  
*Entrepreneur*  
**Galana Petroleum DMCC**  
**Dubai, UAE**  
Founded one of the world's first wireless internet service providers in Mauritius. Successfully launched a unique reality show to promote services and maintained a number two market position. Founded six star beach villa hotels and developed a luxury brand strategy and international sales network. Currently training for a leadership position in the family downstream oil trading company.



**Ravin Pillay Ramsamy**

*Mauritian*  
*Vice President, Engineering*  
**Turbine Services**  
**Saratoga Springs, USA**  
Energy industry expert with extensive experience in product development and operations management. Skilled leader of international cross-functional teams based across Europe and the US. Currently acting as executive manager responsible for developing global business strategies and manufacturing partnerships.



**Oliver Richards**

*British*  
*Group Strategy Manager*  
**Monitise**  
**London, UK**  
Successful team manager with global experience of delivering strategic advisory work to a wide variety of financial services clients. Developed a broad range of corporate strategies, as well as market entry strategies for new entrants into the UK mortgage market, the European derivatives trading market and the global prime services market.



**Ernst Theodor Sack**

*American / German*  
*Associate*  
**Riverstone**  
**London, UK**  
Manages evaluation and execution of PE transactions across the global energy industry. Active in oil and gas exploration and production, oilfield services, midstream, and renewable energy sectors, with global deal experience across North America, Europe, Africa and Asia. Responsibilities include monitoring portfolio company strategies and operations through to board participation.



**Alison Saito**

*Japanese*  
*Vice President*  
**Citigroup**  
**Hong Kong, China**  
Finance professional with significant experience in technology product and process management. Currently responsible for providing consulting services to hedge funds, and related client segments, on market intelligence, operations, technology, administration, regulatory and start-up services. Established and managed a regional cross-functional product development unit for the Asia prime brokerage business.



**Arseny Seidov**

*Russian*  
*Partner, Tax*  
**Baker & McKenzie**  
**Moscow, Russian Federation**  
Diverse industry experience of managing and consulting for multinationals on tax planning projects, including M&A, holding, finance and PE structures in Russian and CIS regions. Developed litigation strategy and led complex tax cases. Now responsible for building transfer pricing and developing IT and FMCG clients. Currently teaching international tax at Moscow State Institute of International Relations (University).



**Sam Senanayake**

*Singaporean*  
*Head, Professional Services*  
**Logic Communications**  
**Hamilton, Bermuda**  
IT expert and published author with extensive experience of leading multinational teams and running multi-year technology projects specialising in global offshore markets. Devised and implemented strategies to successfully turnaround failing departments into profit-making business units. Currently developing a 10-year global expansion strategy for a multinational telecoms operator based in the Caribbean.



**Hasan Shahid**

*Canadian*  
*CEO*  
**SharePoint Delivery**  
**New York, USA**  
Entrepreneur with start-up experience across the information technology, real estate and consumer service industries. Successfully founded an IT consulting firm specialising in Microsoft technologies. Leads all aspects of the strategic planning and market positioning and facilitates daily business operations. Achieved Microsoft Gold Partner distinction within the first year.



**Jyotsna Sharma**

*American*  
*Assistant Vice President*  
**Wells Fargo Advisors**  
**St Louis, USA**  
Experienced professional responsible for the coordination of M&A activities and cross-functional group relations. Established tiered supplier governance models and managed strategic supplier contracts, service levels, KPI SLAs, budgeting, P&L reporting and cost management reporting to the group VP. Chaired the Women's Employee Resource Group and successfully increased membership and employee engagement.



**Masha Shvetsova**

*American / Kazakh*  
*Director, Business Development*  
**Diligence, Global Business Intelligence**  
**London, UK**  
Head of international business development for a leading private intelligence firm. Extensive experience in research, intelligence gathering, risk management, litigation support and asset tracing across emerging markets. Broad expertise in working in multicultural and volatile environments.



**Broor J.F. Spahr van der Hoek**

*Dutch*  
*M&A / Private Placements*  
**J.P. Morgan**  
**London, UK**  
M&A advisor with deep specialist knowledge of PE and growth capital transactions. Extensive expertise developed across more than 20 transactions. Successfully raised more than \$US3bn of capital from a wide range of financial investors for corporate clients in various industries across EMEA.



**Camilla Taylor**

*British*  
**Investment Manager**  
**EEA Fund Management**  
**London, UK**  
Renewable energy and environmental investment professional. Currently leading origination, transaction execution and investee company management in Latin America for the PE and structured finance portfolio of a £300m AIM listed investment company. Extensive experience of renewable energy project development, finance and carbon markets, working with entrepreneurs and management teams.



**Thomas Tracey**

*American*  
**Vice President, Product**  
**Clear Channel**  
**New York, USA**  
Responsible for rebuilding a groundbreaking radio product, which allows customers to access their favourite stations and individual music collections via the cloud. Launched a similar start-up service later acquired by a major channel as its platform for all digital products.



**Dominique Tremblay**

*Canadian*  
**Financial Controller**  
**GE Capital**  
**Montreal, Canada**  
Results focused leader with a strong background in financial planning, controllership and change management. Broad experience of managing teams and projects globally. Recently led projects to simplify and integrate financial processes across multiple business segments.



**Vladimir Vinogradov**

*Russian*  
**Director, M&A and Strategic Projects**  
**Mobile TeleSystems**  
**Moscow, Russian Federation**  
Experienced telecoms professional focused on strategy, marketing and M&A. Executed transactions for Russian telecoms and retail businesses exceeding US\$500m. Established a strategic partnership with the world's biggest telecoms operator covering marketing, procurement and technical areas. Managed the re-branding of a major player in the CIS region.



**Nikolay Vinyukov**

*Russian*  
**Senior IBF Product Controller**  
**Renaissance Capital**  
**London, UK**  
Specialist experience of building management reporting teams in challenging emerging markets. Successfully established a product control function for an investment banking department. Now working on expanding the product control for the London office.



**Jens Werkheiser**

*German*  
**International Operations and Procurement Manager**  
**LeasePlan**  
**Zug, Switzerland**  
Extensive automotive industry experience. Responsible for global vehicles and tyres team. Currently leading the strategic procurement activities to optimise a €550m budget. Responsible for leveraging the market leading position to achieve best in class pricing, and actively developing relationships with trading partners at an international senior executive level.



**Melissa Wingard-Phillips**

*American*  
**APJ Regional Portfolio Manager**  
**Dell**  
**Republic of Singapore**  
Extensive global leadership experience gained across diverse sectors. Managed integration, entry and growth of four US-based acquisitions into the Asia Pacific market for a Fortune 50 company. Previously established the country office for an NGO in East Timor. Additional experience of operating an educational travel business and growing early stage software companies.



**Thomas Wong**

*New Zealander*  
**Investment Manager**  
**Grace Financial**  
**Hong Kong, China**  
Senior investment professional. Established and implemented investment frameworks and processes for a forward thinking Asia-based multi-family office. Responsible for a multimillion dollar (US) portfolio of global PE investments covering all aspects from origination to execution to monitoring. Broad experience in investment banking, M&A and buy-side advisory across the Asia Pacific.



**Vippy Wong**

*Canadian*  
**Senior Marketing Manager**  
**Hong Kong Mercantile Exchange**  
**Hong Kong, China**  
Successfully developed the business framework for Hong Kong's first commodities exchange. Responsible for driving the exchange's business development and marketing strategy, bringing in market participants, working with clients to develop new products and developing strategic alliances. Previous experience in management consulting and principal investments in Asia and the US.



**Kevin Woolley**

*American*  
**Founder / CEO**  
**Altiplano Ventures**  
**Lima, Peru**  
Founded a venture fund in Peru that seeks to invest regionally in water and energy sectors. Established a complementary not-for-profit advisory service contributing to regional economic development. Helps entrepreneurs improve financial aspects of business plans, implement financial systems and controls, obtain competitive debt and equity financing, and achieve long-term sustainability.



**Seunghyun Yoo**

*Korean*  
**Regional Manager**  
**Doosan Heavy Industries and Construction Company**  
**Seoul, Korea**  
Developed and implemented successful sales and marketing strategies for major and auxiliary components at nuclear power plants across the Middle Eastern and US markets. Secured orders worth more than US\$2bn and managed a network of agents developing major global markets. Led a cross-functional team responsible for innovative ideas in budgeting and supply chain management.



**Svetlana Zolotareva**

*Russian*  
**Head, Corporate Banking (Regions)**  
**UniCredit Bank**  
**Moscow, Russian Federation**  
Senior finance professional responsible for developing corporate and investment banking business for leading international bank. Heads corporate sales network with US\$3.5bn assets and more than 2,500 clients. Established credit risk unit, created risk policies and procedures, and launched a network of managers. Managed several due diligence projects and executed a bank integration project in Kazakhstan.



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